# Multipratici

Synergie

ARREDARE IL BAGNO

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Comp. SMC-01

4XDOLWÇ GHL PDWHULDOL SUHJLR GHC
SURLHWWDQR OD QXRYD FROOH]LRQH G
GDPHQWR GHOOD VWDQ]D GD EDJQR

4XDOLW\ PDWHULDO SUHVWLJLRXV 1QL
SURMHFW WKH QHZ 6\QHUJLH FROOHFW
RP IXUQLWXUH

4XDOLWÜ GHV PDWÜULDX[ UD4QHPHQW
GÜWDLOV VRQW OHV PDîWUHV PRWV GH
6\QHUJLH SRXU XQ DJHQFHPHQW GH VE
OH IXWXU

,O SLDQR ODYDWRLR U(NRV FRQ YDVFD LQWHJUDWD FRQVHQWH GL UHDOL]]DUH VROX]LRQL DO FHQWLPHWUR  DGDWWH D VRGGLVIDUH OH SL  VYDULDWH HVLJHQ]H

7KH U(NRV ODXQGU\ URRP YDQLW\ WRS ZLWK LQWHJUDWHG VLQN FDQ EH PDGH WR PHDVXUH WR VDWLVI\ WKH PRVW GLYHUVH QHHGV

/H SODQ ODYRLU U(NRV DYHF YDVTXH LQWÜJUÜH SHUPHW GH UÜDOLVHU GHV VROXWLRQV VXU PHVXUH  SRXU UÜSRQGUH DX[ EHVRLQV OHV SOXV GLVSDUDWHV

, SDUWLFRODUL HYLGHQ]LDQR LO SHQVLOH D JLRUQR LQ 1QLWXUD YHQDWD  ROWUH D FDVVHWWRQL DWWUH]]DWL H FHVWL HVWUDLELOL SRUWDELOQFKHULD  FKH  UHQGRQR LO WXWWR RUGLQDWR H IXQ]LRQDOH

7KH GHWDLOV GUDZ DWWHQWLRQ WR WKH RSHQ XQLW ZLWK YHLQHG 1QLVK DV ZHOO DV WKH HTXLSSHG GHHS GUDZHUV DQG SXOO RXW ODXQGU\ EDVNHWV WKDW FUHDWH D WLG\ DQG IXQFWLRQDO HQYLURQPHQW

/HV HQFDGUÜV  PRQWUHQW OH SODFDUG RXYHUW DYHF 1QLWLRQ YHLQHV  OHV JUDQGV WLURLUV DPÜQDJÜV HW OHV SDQLHUV Ç OLQJH FRXOLVVDQWV TXL SHUPHWWHQW XQ UDQJHPHQW RUGRQQÜ HW IRQFWLRQQHO

/D EDVH D WHUUD PDJJLRUDWD LQ DOWH]]
ODYDWULFH

7KH ZDVKLQJ PDFKLQH FDQ EH KLGGHQ LQ

*UÉFH Ç VD KDXWHXU DFFUXH  OH PHXEOH
ODYH OLQJH

*UD]LH D VROX]LRQL QDVFRVWH  U0XOWLSUDWLFLV WUDVIRUPD DPELHQWL GL ODYRUR LQ DPELHQWL HOHJDQWL

7KDQV WR WKH KLGGHQ VROXWLRQV  U0XOWLSUDWLFLV WUDQVIRUPV ZRUN SODFHV LQWR HOHJDQW HQYLURQPHQWV

/HV PHXEOHV U0XOWLSUDWLFLV UHFÛOHQW XQH IRXOH GH VROXWLRQV DVWXFLHXVHV SRXU WUDQ-VIRUPHU OHV HVSDFHV GH WUDYDLO HQ DPELDQFHV ÜOOÏJDQWHV

6SHFFKLR U*RFFLDV FRQ LOOXPLQD]LRQH D OHG  SHQVLOL U$OLVHRV LQ PHWDOOR YHUQLFLDWR H ODYDWRLR U(NRV FRQ DVVH QHOOR VWHVVR PDWH-ULDOH  VRQR L SXQWL VDOLHQWL GL TXHVWD FRPSRVL]RQH

7KH U*RFFLDV 0LUURU ZLWK OHG OLJKWLQJ  U$OLVHRV ZDOO XQLWV LQ YDUQLVKHG PHWDO DQG U(NRV ODXQGU\ URRP YDQLW\ WRS ZLWK ZDVK-ERDUG LQ WKH VDPH PDWHULDO  WKHVH DUH WKH PDLQ IHDWXUHV RI WKLV FRPSRVLWLRQ

/H PLURLU U*RFFLDV DYHF ÜFODLUDJH Ç OHG  OHV SODFDUGV U$OLVHRV HQ PÜWDO ODTXÜ HW OH ODYRLU U(NRV DYHF VD SODQFKH Ç ODYHU UÜDOLVÜH GDQV OH PÝPH PDWÜULDX VRQW OHV SRLQWV IRUWV GH FHWWH FRPSRVLWLRQ

Comp. SMC-03

/D QXRYD VWUXWWXUD U8QLFRORUV SHUPHWWH GL GHOOD FOLHQWHOD

7KH QHZ U8QLFRORUV VWUXFWXUH PHDQV EHLQJ DEEDVHG RQ WKH FOLHQWVV ZLVKHV

/D QRXYHOOH VWUXFWXUH U8QLFRORUV SHUPHW GV GH YRV HQYLHV

/H FRORQQH QDVFRQGRQR FHVWHOOL HVWUDLELOL SHU OD ELDQFKHULD  H LO SUDWLFR DVVH GD VWLUR UHFULQDELOH  $OOD SDJLQD VXFFHVVLYD SRVVLDPR DSSUH]]DUH OVLOOXPLQD]LRQH H OD SUHVD LQVHULWD QHOOD FRORQQD VWLUR

7KH WDOO XQLWV KLGH SXOO RXW ODXQGU\ EDVNHWV DQG D SUDFWLFDO  SXOO GRZQ LURQLQJ ERDUG  7KH SLFWXUH RQ WKH ULJKW VKRZV WKH XVHIXO OLJKWLQJ DQG VRFNHW LQVLGH WKH WDOO XQLW ZLWK LURQLQJ ERDUG

/HV FRORQQHV DEULWHQW GLVFUÛWHPHQW GHV SDQLHUV Ç OLQJH FRXOLVVDQWV HW XQH SUDWLTXH WDEOH Ç UHSDVVHU UDEDWWDEOH  /D SDJH VXLYDQWH YRXV IDLW GÜFRXYULU OVÜFODLUDJH HW OD SULVH LQVÜUÜH GDQV OD FRORQQH GH UHSDVVDJH

*UD]LH DOOD YDVFD U(DV\V GD LQFDVVR VRSUDSLDQR YL R3ULDPR OD SRVV

7KDQNV WR WKH U(DV\V EXLOW LQ VLQN  ZH R3HU \RX WKH SRVVLELOLW\ RI

*UÉFH Ç OD YDVTXH U(DV\V Ç HQFDVWUHU SDU GHVVXV  QRXV YRXV R3URQV
PDWÜULDX[ DOWHUQDWLIV

Comp. SML-04

/D SHGDQD U8QLFRORUV ROWUH D VRUUHJJHUH OD ODYDWULFH UDFF
FRPRGL FDVVHWWRQL DWWUH]]DWL

7KH U8QLFRORUV SODWIRUP ERWK VXSSRUWV WKH ZDVKLQJ PDFKLQH
DQG LQFOXGHV KDQG\ TXLSSHG GHHS GUDZHUV

/D UHKDXVVH U8QLFRORUV D OD GRXEOH IRQFWLRQ GH VXSSRUWHU O
ODYH OLQJH HW GVDFFXHLOOLU GHV JUDQGV HW
SUDWLTXHV WLURLUV DPÜQDJÜV

1HL SDUWLFRODUL VL SX  DSSUH]]DUH
FRORU U/XQDV FKH LQ TXHVWD VROX[L
ODYRUR SHU OD YDVFD VRSUDSLDQR U

7KH GHWDLOV VKRZ R3 WKH PDWHULDO
FRORU ZKLFK  LQ WKLV VROXWLRQ  LV
U(DV\V RYHUFRQWHU VLQN

&HV HQFDGUÜV DWWLUHQW OVDWWHQ
WLÛUH GH OV 8QLFRRU U/XQDV TXL
ÜJDOHPHQW GH SODQ GH WUDYDLO LQ
OH GHVVXV

6\QHUJLH SURSRQH DL VXRL FOLHQWL XQ QXRYR YLDJJLR QHOOVDUUHGDPHQWR GHO EDJQR  FRQ SURSRVWH DOOVDYDQJXDUGLD H
1QLWXUH GL SUHVWLJLR  JUD]LH DOOD FRQWLQXD ULFHUFD GL HOHPHQWL FKH JDUDQWLVFRQR XQ VFHOWD GL YDORUH

6\QHUJLHV R3HUV LWV FOLHQWV D QHZ MRXUQH\ LQWR EDWKURRP IXUQLWXUH ZLWK FXWWLQJ HGJH SURSRVDOV DQG SUHVWLJLRXV
1QLVKHV WKDQNV WR FRQVWDQW UHVHDUFK IRU HOHPHQWV WKDW JXDUDQWHH YDOXDEOH FKRLFHV

6\QHUJLH YRXV R3UH XQH QRXYHOOH DSSURFKH GH OVDJHQF-HPHQW GH VDOOHV GH EDLQV DYHF VHV SURSRVLWLRQV DYDQW JDU
GLVWHV HW 1QLWLRQV SUHVWLJLHXVHV  JUÉFH Ç OD FRQWLQXHOOH UHFKHUFKH GVÜOOÜPHQWV TXL DSSRUWHQW GVHPEOÜH XQH UÜHOOH
YDOHXU DMRXWÜH

Comp. SMV-05

8Q EHO GHWWDJOLR GHOOD 1QLWXUD /DFFDWR 2

$ QLFH GHWDLO RI WKH 1QLVK RI 0DWW /DFTXHU

8Q MROL GÜWDLO GH OD 1QLWLRQ GH YHUQLV PD

/D EDVH ODYDWULFH VL SUHVWD D VRVWHQHUH XQ SUDWLFR IDVFLDWRLR  FKH LQ IDVH GL ULSRVR [illegible] DWWUH]]DWD FRQ FRP PDQR HVWUDLELOH

7KH ZDVKLQJ PDFKLQH XQLW DOVR IXQFWLRQV DV D SUDFWLFDO FKDQJLQJ WDEOH  WKH SDG FDQ EH SXW LQ WKH RSHQ VSDFH RI WKH XQLW ZKHQ QRW EHLQJ XVHG

/H PHXEOH ODYH OLQJH VH SUÝWH SDUIDLWHPHQW Ç DFFXHLOOLU XQ SUDWLTXH PDWHODV Ç ODQJHU  TXL WURXYH VD SODFH GDQV XQH QLFKH TXDQG LO QH VHUW SOXV

$OWHUQDWLYHO\  WKH RSHQ VSDFH RI WKH XQLW FDQ HTXLSSHG ZLWK WRZHO UDFNV

(Q DOWHUQDWLYH  FH PHXEOH SHXW ÝWUH ÜTXLSÜ GH SUDWLTXHV SRUWH HVFDPRWDEOHV

6SHFFKLR H SHQVLOL U$PHEDV DUULFFKLVFRQR
FR VRVSHVR U(DV\V ID GD SURWDJRQLVWD

$PHEDV PLUURU DQG ZDOO XQLW HQULFK WKH U
ODXQGU\ URRP YDQLW\ WRS LV SURWDJRQLVW

/H PLURLU HW OHV SODFDUGV U$PHEDV YLHQQH
VSHQGX U(DV\V UÜDOLVÜ GVXQ VHXO WHQDQW

Comp. SMC-06

/H SUDWLFH FRORQQH H OH VHUUDQGLQH FRQ ULSLDQL VDJRPDWL PDQWHQJRQR

7KH SUDFWLFDO WDOO XQLWV DQG WKH XQLWV ZLWK UROOLQJ VKXWWHU DQG VK
FHV RI WKH KRPH

/HV SUDWLTXHV FRORQQHV DYHF ULGHDX[ FRXOLVVDQWV HW WDEOHWWHV R3UHQ
DX[ GL3ÜUHQWV HVSDFHV GH OD PDLVRQ

/D FXUD QHL GHWWDJOL H ULFHUFDWH]]D GHOOH 1QLWXUH GHL U0XOWLSUDWLFL
ULQXQFLDUH DOOVDUUHGR GL EXRQ JXVWR

$WWHQWLRQ WR WKH GHWDLO DQG WKH FRPSRQHQWV RI WKH U0XOWLSUDWLFLV
VKLQJV

/H VRLQ GHV GÜWDLOV HW OH UD4QHPHQW GHV 1QLWLRQV GHV PHXEOHV U0XOWL
GH IRQFWLRQQDOLWÜ VDQV GHYRLU UHQRQFHU DX ERQ JR W

Comp. SMC-07

&RPSRVL]LRQH SUHVHQWDWD QHOOD QXRYD 1QLWXUD U*UH\VWRQHV $O FHQWUR
FRQVHQWH GL DYHUH WXWWR LO QHFHVVDULR D SRUWDWD GL PDQR

7KLV FRPSRVLWLRQ LV LQ WKH QHZ U*UH\VWRQHV 1QLVK $W WKH FHQWUH RI WK
SXWV HYHU\WKLQJ \RX QHHG DW \RXU 1QJHUWLSV

&RPSRVLWLRQ SUÜVHQWÜH DYHF OD QRXYHOOH 1QLWLRQ U*UH\VWRQHV $X FHQW
DSSRUWH OH PD[LPXP GH SUDWLFLWÜ

,Q TXHVWL SDUWLFRODUL VL SX EHQ QRWDUH OD FDSLHQ]D GHOOD
DVVH LQ OHJQR

,Q WKHVH GHWDLOV WKH FDSDFLW\ RI LWK H VLJKRZQ U(DK D ZRQGHQ

&HV HQFDGUÜV YRXV SHUPHWWHQW GH YRXV UHQGUH FRPSWH GH OV
U(DV\V TXH QRXV YRXV SURSRVRQV DYHF SODQFKH Ç ODYHU HQ ERL

Comp. SMC-08

9DULH ODUJKH]]H DOWH]]H H SURIRQGLWÇ GHOOH VFDUSLHUH FRQVHQWRQR GL VIUXWWDUH VSD]L GLYHUVL GHO YRVWUR DPELHQWH

9DULRXV ZLGWKV  KHLJKWV DQG GHSWKV RI WKH VKRH UDFN XQLW DOORZ \RX WDNH DGYDQWDJH RI WKH GL3HUHQW VSDFHV LQ \RXU KRXVH

'HV UDQJH FKDXVVXUHV GH GL3ÜUHQWHV ODUJHXUV  KDXWHXUV HW SURIRQ-GHXUV WURXYHQW OHXU SODFH SDUWRXW

/D FRORQQD SRUWDELDQFKHULD UDFFKLXGH LQ VROL  FP GL SURIRQGL-
WÇ LO YDQR D JLRUQR SHU OD ODYDWULFH D YLVWD  LO FHVWR D ULEDOWD SHU OD
ELDQFKHULD  H OR VSD]LR FRQWHQLWLYR VXSHULRUH

7KH WDOO XQLW IRU OLQHQ  RQO\  FP GHHS  LQFOXGHV DQG RSHQ VSDFH
IRU WKH ZDVKLQJ PDFKLQH LQ YLHZ  WKH SXOO GRZQ ODXQGU\ EDVNHW
DQG DQ XSSHU VWRUDJH VSDFH

$YHF VHXOHPHQW  FP GH SURIRQGHXU  OD FRORQQH Ç OLQJH FRP-
SUHQG XQ ORJHPHQW RXYHUW SRXU OH ODYH OLQJH  XQ SDQLHU Ç OLQJH
DEDWWDQW HW XQ UDQJHPHQW HQ SDUWLH KDXWH

3UDWLFL YDQL D JLRUQR H FDSLHQWL FDVVHWWRQL DWWUH]]DWL D FKLXVXUD UDOOHQWDWD VRQR L SXQWL VDOLHQWL GL TXHVWD FRPSRVL]LRQH

3UDFWLFDO RSHQ VSDFHV DQG VSDFLRXV  HTXLSSHG GHHS GUDZHUV ZLWK VORZ PRWLRQ FORVXUH DUH WKH KLJKOLJKWV RI WKLV FRPSRVLWLRQ

/HV SUDWLTXHV SODFDUGV RXYHUWV HW OHV JUDQGV WLURLUV DPÜQDJÜV Ç IHUPHWXUH UDOHQWLH VRQW OHV SRLQWV IRUWV GH FHWWH FRPSRVLWLRQ

/R VSHFFKLR U*RFFLDV FRQ UHWURLOOXPLQ
ELHQWH FRQWULEXHQGR D FDPELDUH LO FR
OLPLWDWR D VHPSOLFH OXRJR GL ODYRUR
]RQD HOHJDQWH H GL GHVLJQ

7KH U*RFFLDV PLUURU ZLWK EDFN OHG OLJ
FKDQJLQJ WKH FRQFHSW RI ODXQGU\ URRP
QRZ GHVLJQHG DV DQ HOHJDQW HQYLURQPH

/H PLURLU U*RFFLDV DYHF ÜFODLUDJH DUU
HQ FRQWULEXDQW Ç IDLUH ÜYROXHU OH FR
OLPLWH SOXV Ç ÝWUH XQ VLPSOH OLHX GH
XQ ÜOOÜJDQW HVSDFH GHVLJQ

Comp. SMC-10

,O SDUWLFRODUH HYLGHQ]LD OD FDSDFLWÇ FRQWHQLWLYD GHOOD FRORQQD ODYDWLFH 1HO-
OD SDJLQD DFFDQWR OVDVVH LQ WHFQRULW GHO SLDQR ODYDWRLR U(NRV ULSRVWR QHO
VXR YDQR DOOVLQWHUQR GHOOD YDVFD WUDVIRUPD OD VWHVVD GD FDSLHQWH ODYDWRLR
D PRGHQR ODYDER

7KH KLJKOLJKW RI WKLV FRPSRVLWLRQ LV WKH VDFLRXVQHVV RI WKH ZDVKLQJ
PDFKLQH WDOO XQLW ,Q WKH SKRWR RQ WKH ULJKW WKH WHFQRULW ZDVKERDUG RI WKH
U(NRV ODXQGU\ URRP YDQLW\ WRS SODFHG LQ LWV VSDFH LQ WKH VLQN WUDQVIRUPV
WKH YDQLW\ IURP D VLPSOH ZDVK VSDFH WR D PRGHUQ VLQN

/VHQFDGUÜ PHW HQ ÜYLGHQFH OD VXUSUHQDQWH FDSDFLWÜ GH UDQJHPHQW GH OD
FRORQQH ODYH OLQJH 6XU OD SDJH FL FRQWUH OD SODQFKH Ç ODYHU HQ 7HFQRULW
GX SODQ ODYRLU U(NRV SRVLWLRQQÜH GDQV OD YDVTXH WUDQVIRUPH OH ODYRLU Ç
KDXWH FDSDFLWÜ HQ YDVTXH PRGHUQH

'D XQD VFHOWD DFFXUDWD GL DUWLFROL ULVXOWD XQVXQLFD FRPSRVL]LRQH FKH UDFFKLXGH LQ VH JOL HOHPHQWL IRQGDPHQWDOL VLD GHOOD ]RQD ODYDQGHULD FKH GHOOVDPELHQWH EDJQR

)URP WKH FDUHIXO FKRLFH RI LWHPV  WKLV FRPSRVLWLRQ LV XQLTXH DQG LQFOXGHV LQ LW WKH IXQGDPHQWDO HOHPHQWV RI WKH ODXQGU\ URRP DV ZHOO DV WKH EDWKUR-RP

8Q FKRL[ PÜWLFXOHX[ GVDUWLFOHV D GRQQÜ QDLVVDQFH Ç FHWWH FRPSRVLWLRQ XQL-TXH TXL UHQIHUPH HQ VRL OHV ÜOÜPHQWV IRQGDPHQWDX[ GH OD ]RQH EXDQGHULH WRXW FRPPH GH OVHVSDFH EDLQV

Comp SMF-11

/R VSHFFKLR U.UDELV UDGGRSSLD FRQ XQD QXRYD YHUVLRQH + GRWDWD GL YDQR D JLRUQR

7KH U.UDELV PLUURU LQFUHDVHV LQ VL]H ZLWK D QHZ FP KLJK YHUVLRQ ZLWK DQ RSHQ VSDFH

/H PLURLU U.UDELV UHGRXEOH DYHF XQH QRXYHOOH YHUVLRQ + GRWÜH GVXQ HVSDFH GH UDQJHPHQW RXYHUW

,O SUJUDPPD U8QLFRORUV SHUPHWWH GL RWWLPL]]DUH JOL VSD]]L LQVHUHQGR QHOOD VWUXWWXUD ODYDWULFH H DVFLXJDWULFH VRYUDSSRVWH

7KH U8QLFRORUV SURJUDPPH DOORZV \RX WR RSWLPL]H WKH DYDLODEOH VSDFH E\ LQVHUWLQJ WKH ZDVKLQJ PDFKLQH DQG GU\HU RQH DERYH WKH RWKHU

/H SURJUDPPH U8QLFRORUV YLVH Ç RSWLPLVHU OHV HVSDFHV HQ SHUPHW-WDQW GH VXSHUSRVHU OH ODYH OLQJH HW OH VÛFKH OLQJH OVXQ VXU OVDXWU GDQV OD PÝPH VWUXFWXUH

, SHQVLOL U$OLVHRV FRQ OD SDUWLFRODUH DSHUWXUD D ULEDOWD FXVWRGLVFR

7KH U$OLVHRV ZDOO XQLWV ZLWK WKH SXOO GRZQ RSHQLQJ VDIHJXDUGV WKH LP

/HV SODFDUGV U$OLVHRV DYHF OHXU SRUWH UHOHYDEOH SDUWLFXOLÛUH DFFXHL

1HO SDUWLFRODUH VL QRWD OVDUWLFROR SRUWDVFR-
SH FKH FDUDWWHUL]]D OD FRORQQD DWWUH]]DWD

,Q WKH GHWDLO  WKH EURRP WKROGHUX WKDW FKD-
UDFWHUL]HV WKH HTXLSSHG WDOO XQLW

/VHQFDGUÜ PRQWUH OH SRUWH EDODLV TXL FD-
UDFWÜULVH FHWWH FRORQQH DPÜQDJÜH

Comp SMC-13

6HPSOLFHPHQWH WRJOLHQGR OVDVVH LQ PDWHULDOH WHFQLFR  H SRVL]LRQDQGROR VXJOL DSSRVLWL ULHQWUL  LO EDJQR VL WUDVIRUPD LQ ]RQD ODYDQGHULD FRQ FDSLHQWH YDVFD ODYDSDQQL

-XVW E\ WDNLQJ DZD\ WKH ZDVKERDUG LQ WHFKQLFDO PDWHULDO DQG SODFLQJ LW LQ WKH VSHFLDO VSDFHV  WKH EDWKURRP LV WUDQVIRUPHG LQWR D ODXQGU\ URRP ZLWK VSDFLRXV VLQN WR ZDVK FORWKHV

(Q UHWLUDQW VLPSOHPHQW OD SODQFKH Ç ODYHU HQ PDWÜULDX WHFKQLTXH HW HQ OD SRVLWLRQQDQW GDQV OHV UHODWLIV HQFDVWUHPHQWV  OD VDOOH GH EDLQV VH WUDQVIRUPH HQ XQH ]RQH EXDQGHULH GRWÜH GVXQH JUDQGH YDVTXH SRXU OH ODYDJH Ç OD PDLQ

, SUDWLFL SRPROL U=HQV VL DEELQDQR SHUIHWWDPHQWH DOOD QXRYD 1QLW D U*UH\VWRQHV

7KH SUDFWLFDO U=HQV NQREV FRPELQH SHUIHFWO\ ZLWK WKH QHZ U*UH\VWR V 1QLVK

/HV SUDWLTXHV SRLJQÜHV U=HQV VRQW HQ SDUIDLW DFFRUG DYHF OD QRX H 1QLWLRQ U*UH\VWRQHV



/D SDUWLFRODUH DSHUWXUD D YHOD GHOOR VSHFFKLR U=LSSRV Û
5LVXOWD XQ IXQ]LRQDPHQWR DJHYROH H JDUDQWLWR QHO WHPSR

7KH SDUWLFXODU XS DQG RYHU RSHQLQJ RI WKH U=LSSRV PLURU
SQVWRQV 7KH RSHQLQJ LV WKXV HDV\ DQG JXDUDQWHHG LQ WLPH

/D SDUWLFXOLÛUH RXYHUWXUH UHOHYDQWH GX PLURLU U=LSSRV H
,O HQ UÜVXOWH XQ IRQFWLRQQHPHQW DLVÜ HW JDUDQWL DX 1O GX

Comp. SMZ-14

&RPSRVL]LRQH PRGHUQD  ODFFDWD OXFLGR  FRQ YDVFD LQWHJUDWD  QDVFRVWD HOHJDQWHPHQWH GDOOD PDVVH LQ WHNQRULW

HQ LWDOLHQ SOXV DYHF GHV HSLQDUG GH RQWHPSRUDLQH ... UÜH GLVVLPXOÜH ÜOÜJDPPHQW SDU OD SODQFKH ç ODYHU HQ 7HQNRULW

*ORVV\ ODFTXHUHG  PRGHUQ FRPSRVLWLRQ ZLWK RSHQ VSDFHV DQG ODXQGU\ EDVNHWV  OHG OLJKWLQJ DQG U(NRV ODXQGU\ URRP YDQLW\ WRS ZLWK LQWHJUD-WHG VLQN  HOHJDQWO\ KLGGHQ E\ WKH WHNQRULW ZDVKLQJ ERDUG

/DYDWULFH H DVFLXJDWULFH SRJJLDQR VXOOD SHGDQD U8QLFRORUV FKH SHUPHWWH LO YDQR SHU SUDWLFL FDVVHWWRQL DWWUH]]DWL  6RSUD  L SHQVLOL FRQ DSHUWXUD D ULDO]D  R3URQR XQ YDOLGR VSD]LR SHU OVDOORJJLDPHQWR GHJOL DFFHVVRUL GL XVR TXRWLGLDQR

7KH ZDVKLQJ PDFKLQH DQG GU\HU DUH LQVWDOOHG RQ WKH U8QLFRORUV SOD-WIRUP ZLWK HTXLSSHG GHHS GUDZHUV  $ERYH  WKH ZDOO XQLWV ZLWK SXOO XS GRRUV KDYH WKH VWRUDJH VSDFH IRU HYHU\ GD\ DFFHVVRULHV

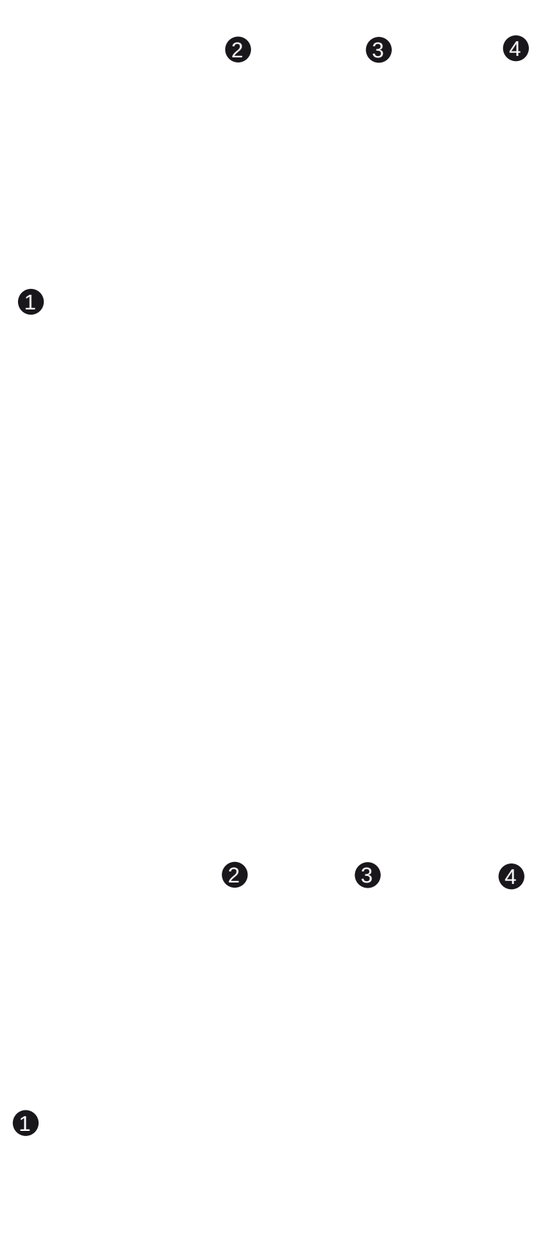
/D PDFKLQH Ç ODYHU HW VÜFKH OLQJH VRQW LQVWDOOÜV VXU OD SODWH IRUPH U8QLFRORUV DYHF ÜTXLSÜV  WLURLUV SURIRQGV  &L GHVVXV  OHV XQLWÜV GH PXU DYHF WLUHU YHUV OH KDXW GHV SRUWHV GLVSRVHQW GH OVHVSDFH GH VWRFNDJH SRXU WRXV OHV DFFHVVRLUHV GH MRXUV

Comp. SMC-15

, SDUWLFRODUL HYLGHQ]LDQR ÐD FDSLHQWH FRORQQD DWWUH]]DWD SRU WDVFRSH ROWUH DOOD QXRYD 1QLWXUD U6ZHGLVK &RWWRQV QRQFKÜ OD YDVFD LQFDVVR VRSUDSLDQR U(DV\V

7KH GHWDLOV VKRZ WKH VSDFLRXV HTXLSSHG WDOO XQLW IRU EURRPV DV ZHOO DV WKH QHZ U6ZHGLVK &RWWRQV 1QLVK DQG WKH U(DV\V EXLOW LQ VLQN

/HV HQFDGUÜV PRQWUHQW OD FRORQQH Ç JUDQGH FDSDFLWÜ GH UDQ-JHPHQW ÜTXLSÜH GH SRUWH EDODLV OD QRXYHOOH 1QLWLRQ U6ZHGL-VK &RWWRQV DLQVL TXH OD YDVTXH U(DV\V HQFDVWUÜH SDU GHVVXV



## Comp. SMC-16

1 VFDUSLHUD DQWH ULEDOWD
2 FRORQQD DWWUH]]DWD VWLUR
3 FRQWHQLWRUH PXOWLXVR D VHUUDQGLQD
4 FRORQQD DWWUH]]DWD SRUWDELDQFKHULD FR
5 FRORQQD DWWUH]]DWD SRUWDVFRSH
6 FRORQQD DWWUH]]DWD FHVWL SRUWDELDQFKH
7 VSHFFLR VRVSHVR FRQ IDUHWWL DORJHQL H SU
8 SLDQR ODYDWRLR U(NRV FRQ YDVFD LQWHJUDW

1 VKRH UDFN XQLW ZLWK SXOO GRZQ GRRUV
2 HTXLSSHG ULURQLQJV WDOO XQLW
3 XQLW ZLWK UROOLQJ VKXWWHU
4 HTXLSSHG WDOO XQLW ODXQGU\ EDVNHW ZLW
5 HTXLSSHG WDOO XQLW EURRP FORVHW
6 HTXLSSHG WDOO XQLW ODXQGU\ EDVNHWV
7 VXVSHQGHG PLUURU ZLWK KDORJHQ VSRWOJKW
8 U(NRV ODXQGU\ URRP YDQLW\ WRS ZLWK LQWHJ

1 UDQJH FKDXVVXUHV DEDWWDQWV
2 FRORQQH DPÜQDJÜH UHSDVVDJH
3 DUPRLUH PXOWLRQFWLRQ Ç ULGHDX FRXOLVVD
4 FRORQQH DPÜQDJÜH SRXU OH UDQJHPHQW GX
5 FRORQQH DPÜQDJÜH SRUWH EDODLV
6 FRORQQH DPÜQDJÜH SDQLHUV Ç OLQJH
7 PLURLU VXVSHQGX DYHF VSRWV KDORJÛQHV HW
8 SODQ ODYRLU U(NRV DYHF YDVTXH LQWÜJUÜH

WELCOME

/D SDUWLFRODUH DSHUWXUD D OLEUR FRQVHQWH GL XVXIUXLUH FRPRGDPHQWH GHOOH FRORQQH SRUWD DELWL LGRQHH SHU DUUHGDUH YDUL VSD]L GHOOD FDVD

7KH VSHFLDO EL IROG GRRUV DOORZ \RX WDNH DGYDQWDJH RI WKH VSDFH RI WKH WZDUGUREHX WDOO XQLWV VXLWDEOH IRU IXUQLVKLQJ GL3HUHQW DUHDV RI WKH KRXVH

*UÉFH DX[ SRUWHV SOLDQWHV  OHV FRORQQHV SHQGHULHV R3UHQW XQ JDLQ GH SODFH HW VVDGDSWHQW DLVÜPHQW Ç WRXV OHV HVSDFHV GH OD PDLVRQ

,O SURJUDPPD U0XOWLSUDWLFLV SURSRQH FDVVHWWR
DWWUH]]DWL FRQ DSSHQGLQL  SLXWWRVR FKH SDQQHOOL FRQ PHQVROH H VSHFFKLR

7KH U0XOWLSUDWLFLV SURJUDPPH SURSRVHV GHHS GUDZHUV ZLWK HTXLSSHG
SDQHOV ZLWK FORWKHV KRRNV RU SDQHOV ZLWK VKHOYHV DQG PLUURU

/H SURJUDPPH U0XOWLSUDWLFLV SURSRVH GHV JUDQGV WLURLUV VXU OHVTXHOV YLHQ-
QHQW VH SRVHU GHV SDQQHDX[ GH IRQG ÜTXLSÜV GH SDWÛUHV RX GVÜWDJÛUHV
HW GH PLURLU

6LD HVVR XQ LQJUHVVR  DQWLEDJQR  R ODYDQGHULD  LO YDVWR SURJUDPPD U0XOWLSUDWLFLV VL DGDWWD SHU DUUHGDUH RJQL ]RQD GL GLVLPSHJQR

%H LW DQ HQWUDQFH  D EDWK DQWH URRP RU ODXQGU\ URRP  WKH DPSOH U0XOWLSUDWLFLV SURJUDPPH DGDSWV WR HYHU\ KDOOZD\ DUHD

4XH FH VRLW SRXU PHXEOHU XQH HQWUÜH  XQ YHVWLEXOH RX XQ FRLQ EXDQGHULH  OH YDVWH SURJUDPPH U0XOWLSUDWLFLV VVDGDSWH Ç OVHVSDFH TXH YRXV OXL UÜVHUYH]